

Personal

Name: Niels Malotau
Company: N R Malotau - Consultancy
Address: Bongerdlaan 53
3723 VB Bilthoven
Netherlands
BirthDate: 5 Nov 1948
Phone: +31-30-2288868
Fax: +31-30-2288869
E-mail: niels@malotau.nl
Web: www.malotau.nl



Education

1974: Delft University of Technology: Ir (MSc) electronics
2000: Tom Gilb: Inspections, Requirements, Evo
Since 1998: Running a private, unsubsidized one-person faculty doing research on development project performance optimization: what behaviour prevents people to achieve the right results and how can we do something about it.

Work

1973: ITT, Den Haag (Telephone Exchanges): Quality Departement: first encounter with Phil Crosby's (*Quality is Free*) ideas.
1974-1980: Philips, Eindhoven: application support for microcomputer and related chips. Developing and presenting 4-day course on microcomputer systems hardware design.
1980-1998: Malotau - Electronic Systems Design: Engineering company for developing embedded systems for in the products of clients: managing product-range architecture, product development, hardware, firmware, software
1998-now: N R Malotau - Consultancy: Project Coach: optimizing development management and teams performance based on self developed approach and optimizing the introduction of this approach. Taught and coached, since 2002, over 100 projects in 25+ organizations in the Netherlands, Belgium, China, Germany, Ireland, India, Japan, Romania, South Africa and the US. Within weeks, the projects coached are some 30% more productive by focusing on business results and optimizing teamwork. Optimized QA activities. Coached management.

Types of projects coached:

- Software
- Embedded systems
- Parking systems
- Telecommunications
- Web services
- Oscilloscope development
- Agro equipment
- Intelligence research
- IP (DSP) development
- Testing

Other experience:

- Electronics product development
 - Product-range development
 - Architecture
 - Hardware
 - Firmware
 - Real time
 - Software

Booklets

See: www.malotaux.nl/Booklets

- 2001 *Evolutionary Project Management Methods*
Issues and first experience gained at Philips, Belgium
- 2004 *How Quality is Assured by Evolutionary Methods*
More recent practical experience, based on coaching some 25 projects in 9 organizations
- 2005 *Optimizing the Contribution of Testing to Project Success*
How to change the focus of testing from injection-find-fix to prevention
- 2005 *Optimizing Quality Assurance for Better Results*
How to change the focus of QA from injection-find-fix to prevention.
Based on Booklet3, but now targeted to a non-software audience
- 2006 *Controlling Project Risk by Design*
Risk management, the Evo way
- 2007 *TimeLine: Getting and Keeping control over your Project*
Controlling longer periods of time
- 2008 *Recognizing and Understanding Human Behavior to Improve Systems Engineering Results*
About Human behavioural aspects in projects
- 2009 *How to Achieve the Most Important Requirement*
Variant of the TimeLine booklet

Presentations and tutorials at conferences

About 8 occasions per year.

See: www.malotaux.nl/nrm/Conf/Eng